



BELLEHOME

COLLECTION





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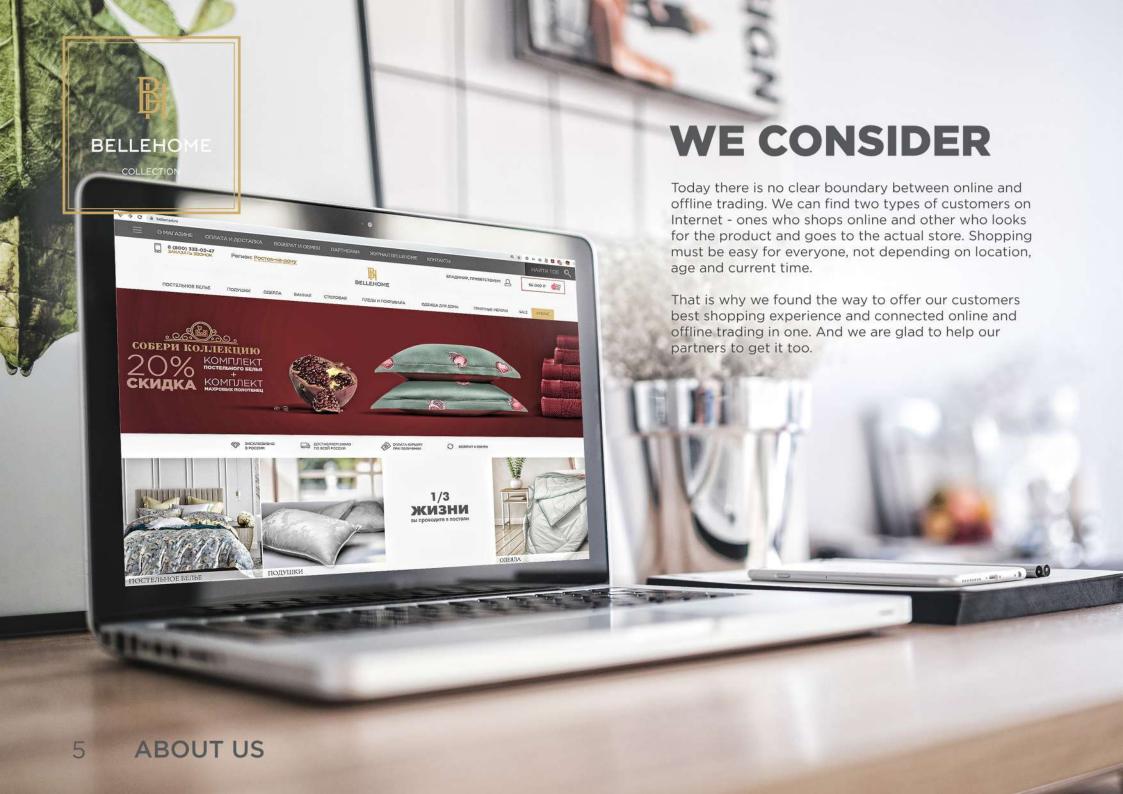
# **ABOUT US**

Bellehome is an international company that produces premium textile and is based on omnichannel business strategy.

Online or offline - that is the value we see in growing our business something bigger together with our lives. And we are looking through the prism of modern trends and technologies.

Bellehome trademark is a wide net that operates both in retail stores and worldwide internet shop.







Bellehome is a strong emotional product.

# WHY?

Modern life is full of everyday duties. We are stressed and tired because of them and get no joy at all. We are losing our time in a rat race for sucsess and well-being.

Now it is time to dedicate yourself to your home — the place where we make our decisions, spend the time with relatives and get some joy and rest.





«Back in 2004 we decided to produce premium textile in Russia and that is when Bellehome has been started. Unexpected choice and ambitious plans let us grow in sucsessful trading mark.

15 years our name is a synonym of quality. Today Bellehome has its own production and is a wide net that operates both in regional retail stores and worldwide internet shop. Every day we share with our valued customers benefits of "healthy sleep" and comfort life cultures. And each client is our friend who chooses Bellehome all this time.

We are proud to share our work expirience and knowledges with our partners. Start your own sucsessful business with Bellehome family.

**ALEXEY POTAPOV**CEO of Bellehome





The main rule of our company is honest and mutually beneficial partnership.

2005

An idea of creating and opening of the first retail store.

2009

Expading our of partnership net to more than 20 cities in Russia.

2012

Grand-opening of the website www.bellemart.ru

2014

Widening the goods choice on the trading websites.

2017

Grand-opening of our own high-tech production and embroidery workshop in Russia.

2018

Start of international sales and expand of production

# **HISTORY**

Bellehome produces and sales premium bed linen, pillows and blankets, terry products and table textile.

Bellehome trademark is a high-standard quality, recognizable style and exclusivity.

Our collections come in limited editions and customers are welcome to buy exclusive textile either in our official stores or on the website, as well as our partners may offer same goods with special promotions.



# **BUSINESS STRATEGY**

Synergy of online and offline sales makes a business strategy that speaks on client's language. We are positive this is how should modern store look like.





# **WE ARE IN NUMBERS**







**MEMBERS** staff



production



**TONS PER YEAR** of fabric cuted



**KM PER YEAR** threads



million rub. per year is the turover of the company



# **OUR GOODS**



### **BED LINEN**

SATIN STRIPE SATIN PREMIUM SATIN EMBROIDERY JACQUARD TEXTILE LYOCELL



# PLAIDS AND COVERS

COTTON WOOL KNITTED FOR KIDS



**DINNER ROOM** 

TABLECLOTH NAPKINS DISHCLOTH







BATHROOM



this is all BELLEHOME.

sleep.

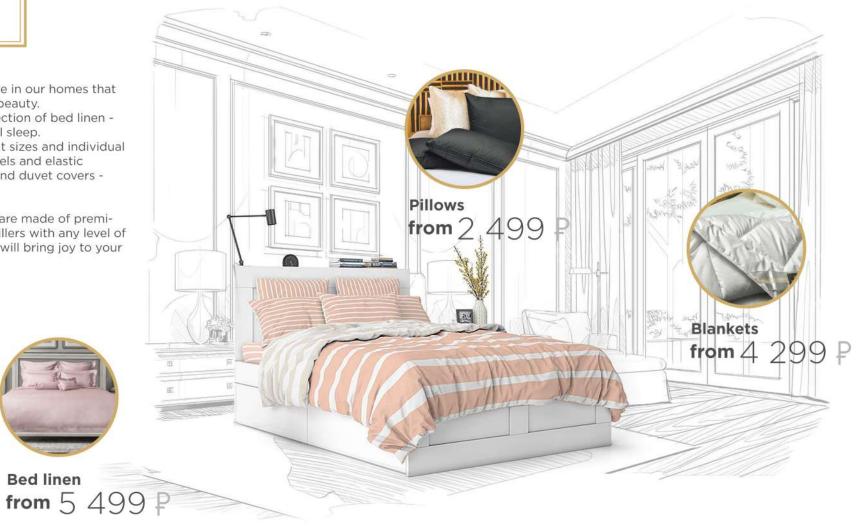
# **BEDROOM**

Bed linen Blankets Pillows

Bedroom is a special place in our homes that needs both comfort and beauty. Our pride - a special collection of bed linen will bring you a truly royal sleep. Luxury sets with diffrerent sizes and individual elements like classic models and elastic bed-sheets, pillowcases and duvet covers -

Our pillows and blankets are made of premium fabric and high tech fillers with any level of softness and warm. They will bring joy to your

Bed linen







**MARILYN** BEDDING SET











SATIN STRIPE PARADISE





SATIN STRIPE CREAM

SATIN STRIPE OLIVE





SATIN STRIPE PARFAIT

SATIN STRIPE SILVER





SATIN STRIPE PURPUR

SATIN STRIPE BLANCA















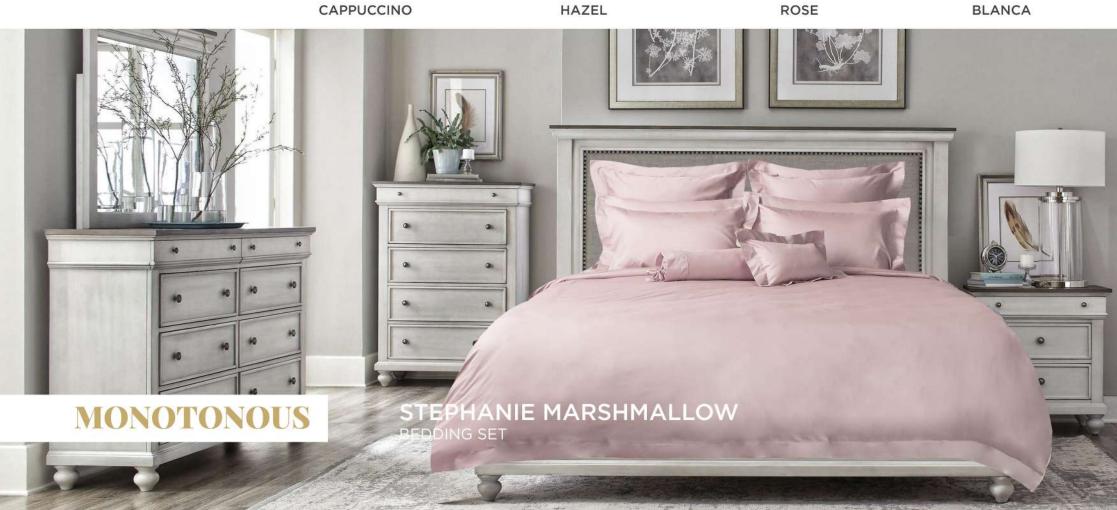




CAPPUCCINO



BLANCA



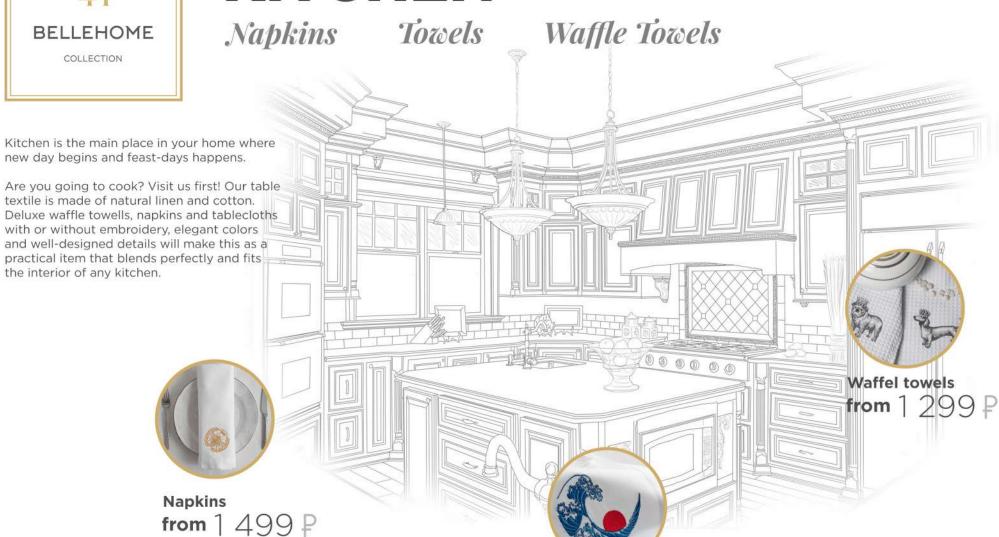






the interior of any kitchen.

# **KITCHEN**



**Towels** from 1 499 P





BIRDS
DINNING TOWEL WITH EMBROIDERY







FRIDA KAHLO FRIDA KAHLO

Le mande de de la company de mante de mante de mante de la company de VIRGINIA WOOLF WAFFEL TOWEL



# **BATHROOM**

Monotonous fabric Jacquard With embroidery















BLANCA

SUNLIGHT

CORAL

IRIS

SANDDORN













**CITRUS** 

**FOREST** 

VIOLET

STONE

AQUAMARINE











ONYX

**POWDER** 

PARFAIT

ORCHID

MARSHMALLOW







LAGOON

BARBIE

MACADAMIA

**BATHROOM** 





SHIPYARD
TERRY TOWEL WITH EMBROIDERY







# ATELIER BELLEHOME







# ATELIER

**VIDEOS ABOUT US** 



### **BELLEHOME YOUTUBE CHANNEL**

**SUBSCRIBE** 



**RETAIL STORES** 

**VIEW VIDEO** 



INDUSTRIAL AND WAREHOUSE COMPLEX

**VIEW VIDEO** 



# HOW WE DO IT?



### 100% COTTON

We prefer eco materails because we care about your health. Bed linen of 100% cotton is a guarantee of healthy sleep.



### DENSE FABRIC

The highest dense of fabric about 400 TC makes it durable and wear resistant



### **MERCERIZATION**

Mercerization prevents fading of fabrics, maintains its original tone and gives the material a silky sheen.





### RAW MATERIAL

Premium cotton from Middle East is the main part of our collections.

### FABRIC

All our collections are made by high dense fabric, produced specialy

### PRODUCTION

Our own production and embroidery Our exclusive offer - machine workshop, design bureau, high tech equipment and love helps us make an unique collections of home textile. monogram.

### **EMBROIDERY**

embroidery. You can choose your design or use your own

### QUALITY CONTROL

Bellehome is guarantee 100% high quality of our goods.

### FINISHED PRODUCTS

Our goods are packaged in a premium box. It is an ideal present for your relatives.



# PRODUCTION CYCLE

# SELECTION AND PURCHASE OF RAW MATERIAL MERCERIZATION WITH PRE-SHRINKING AND ANTIPILLING CUT TO DEFINED PARAMETERS IRONING AND STEAMING PACKAGING AND SORTING

LOGISTICS AND DELIVERY





## LUXURY BY INDIVIDUAL ORDER

SEWING KITS AND EMBROIDERY

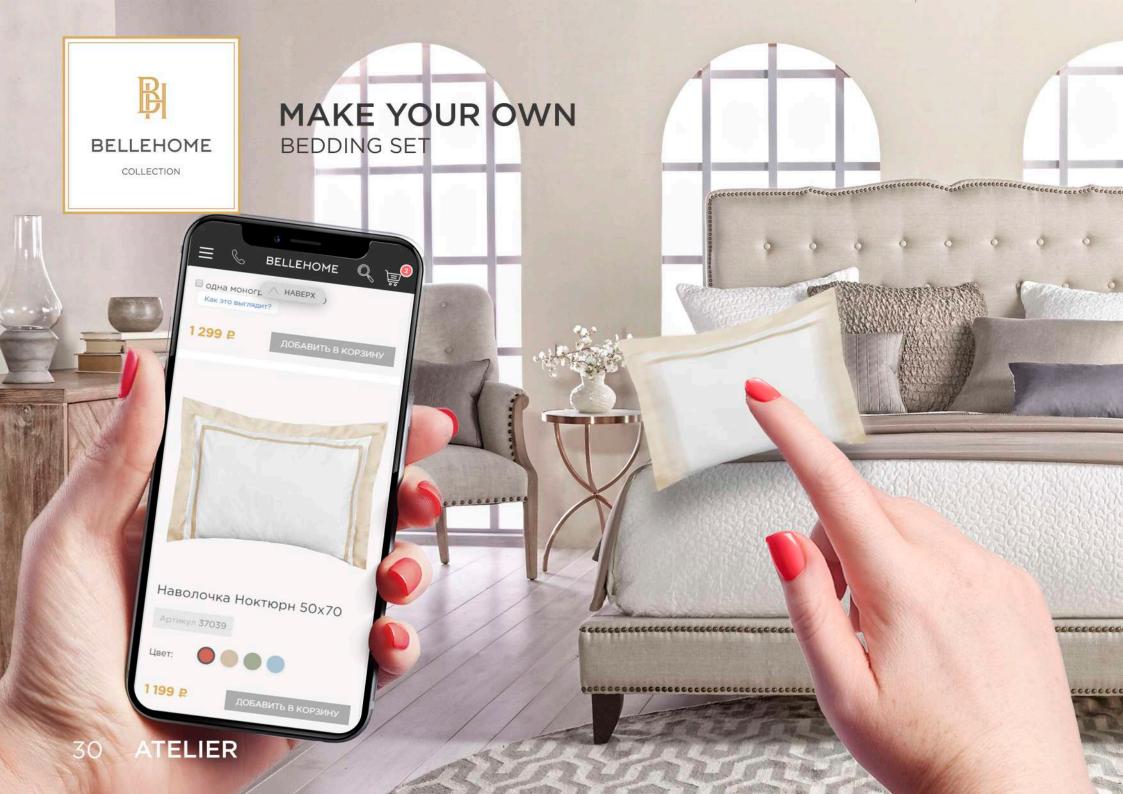
Create your own unique style! Add family or personal monogram.



































**FRANCHISE** 

Premium product, modern business, fair conditions.





We are carefuly thinking about interior, space organization and visual merchandising.

Our designers will help to make a project of your office and will keep in mind all the details. From zoning, lighting and guest routes to ergonomic arrangement of equipment. We also provide complete technical documentation package and design-project of future store in 3D

# **EQUIPMENT**









# THE STORE OPENING STEPS











AN ONLINE APPLICATION TO MERCHANDISE DEPARTMENT OR OVER THE PHONE.

### 7 DAYS

- Transfer requirements and documentation.
- Transfer requirements and documentation.
- Presentation of current company analytics.

AGREEMENTS OF REQUIREMENTS AND SIGNING A CONTRACT.

### 10 DAYS

- Signing and coordinating stages of the bargain.
- Contract signing
- Help with paperwork

STORE DESIGN WORKS, TRAINING AND FRANCHISE TRANSFER CONTROL.

### 34 DAYS

- Measurement plan of the office
- Furniture layout
- Design project of the interior (visual part)
- Electrical connections
- Facade and entrance decoration
- Construction works
- Staff hiring and management trainings
- Providing instructions, check lists, manuals
- Adoption of cash registers, CRM systems

PURCHASING AND ESTABLISHING PRODUCT ASSORTMENT

### 10 DAYS

- Purchase and selection of goods
- Recomendations for accounting department
- Consultations and help with delivery department

**OPENING THE STORE** 

### 14 DAYS

- Furniture assembly and arranging the store
- Festive grand opening store
- Supervision and final recommendations
- Advices for the future support and expanding your business in the region.

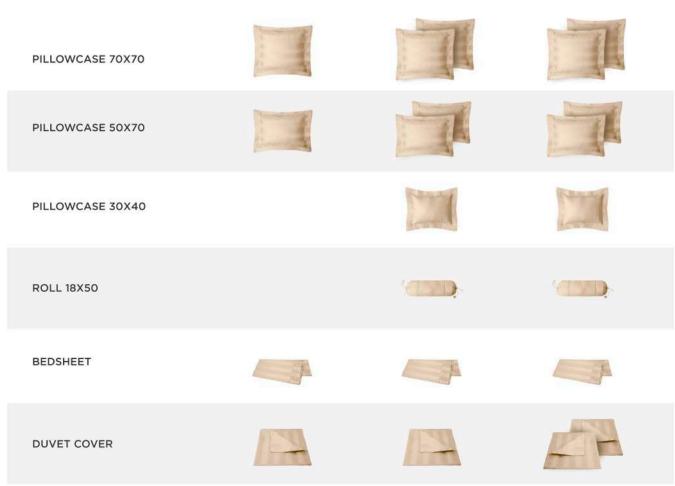


# **BEDROOM COMPLETE SET**













**Alexey Potapov** CEO, Chief of production



**Ekaterina Potapova** Chief of retail stores net

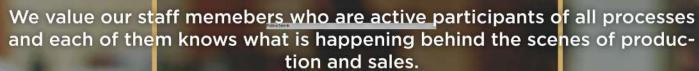


**Alexander Potapov** Director of operations



**Vladimir Gorbov** Designer

# **OUR TEAM**



And that is the secret of our sucsess - stability and team work. Most employes of our company works since the first day.



Liana Verbitskaya E-commerce specialist



Kristina Chikalova Marketer



**Polina Semik** Retail store salesman



Elizaveta Chekunova **SMM Specialist** 



Ekaterina Kinyakina E-commerce specialist



Irina Nagornaya Webstore manager



Irina Chub Retail store salesman



Mila Luchinskava Retail store salesman





# присоединяйтесь к нам!

Будьте всегда в курсе! Узнавайте о скидках и акциях первыми, участвуйте в розыгрышах и получайте подарки!























@BELLEHOME\_COLLECTION

#BELLEMART

